

# **ACT Now!**

Qualify & Receive \$44,000

# Nortec EHR

Version 7.0



Visit www.nortecehr.com/mu and Register to learn how to meet Meaningful Use requirements

A Integrated
Electronic Health Record
Software

Electronic Medical Records
Practice Management
e-Prescription
Patient Portal
Electronic Billing
Document Management





# Planning, Calculating &

### Stimulus Package

The American Recovery and Reinvestment Act of 2009 (ARRA) entitles medical providers to receive up to \$44,000 as long as they demonstrate a "Meaningful Use" of a Electronic Health Record.

Additionally, medical providers may also be entitled to increased Medicare reimbursements by implementing e-Prescription in their practice.

The time to act is now. To take full advantage of the stimulus package, Nortec can help you assess your practice, propose required changes and help to implement your Nortec EHR system.

## Meaningful Use

- Use of certified EHR in a meaningful manner (e.g., e-prescribing)
- Use of certified EHR technology for electronic exchange of health information to improve quality of health care
- Use of certified EHR technology to submit clinical quality measures (CQM) and other such measures selected by the Secretary
- ► To learn more about Meaningful Use click here



Take control of your practice needs



## What is Stimulus Package?

The American Recovery and Reinvestment Act of 2009 sets appropriations to revitalize the American economy and provides capital funding for the next generation of medical technology. As such, medical providers will be paid incentives for "Meaningful Use" of Electronic Health Record (EHR) programs before 2015. Beginning in 2015, doctors will be penalized in the form of reduced Medicare payments. According to the incentive payment schedule below, medical providers are urged to fully implement EHR technology as soon as possible.

Medicare incentives each year *							
Year of EMR Adaption	2011	2012	2013	2014	2015	2016	Total
2011	\$18,000	\$12,000	\$8,000	\$4,000	\$2,000	\$0	\$44,000
2012	\$0	\$18,000	\$12,000	\$8,000	\$4,000	\$2,000	\$44,000
2013	\$0	\$0	\$15,000	\$12,000	\$8,000	\$4,000	\$39,000
2014	\$0	\$0	\$0	\$12,000	\$8,000	\$4,000	\$24,000
2015 or Later	\$0	\$0	\$0	\$0	\$0	\$0	\$0



# Electronic Medical Records

#### Features:

- Manage patient flow
- Easy accessibility to patient medical records
- Fully customizable electronic notes
- Voice recognition capability
- Secure transmission of referrals
- Integrated with Nortec Practice Management System
- Review patients history
- Current and past medications
- Allergies and immunization
- Lab and Radiology reports
- Disease Management
- Care Management

### Highlights:

Nortec's Electronic Medical Record (EMR) solution is the core component of Nortec EHR. Integrated with our Practice Management, e-Prescription and Electronic Billing modules, Nortec EMR allows you to focus on patient care while automating administrative tasks.

Nortec EHR offers a complete management solution for your practice with features such as automated telephone confirmation with patients, a patient portal, Biometrics, Scheduling, Electronic Records, Disease Management, Care Management, e-Prescription, Comprehensive Billing Module with Automated E/M Coding for proper visit level billing, EDI capabilities with Electronic Claim Submission, Electronic Reconciliation and patient insurance verification.



- Standardize routine examinations
- Eliminate hassle of transcribing notes
- Securely exchange electronic information
- Automate tracking of procedures for billings purposes
- ► Eliminate mundane administrative tasks
- ► Efficiently manage insurance claims
- Decrease Accounts Receivable





# Practice Management

#### Features:

- ▶ Patient management
- Appointment and scheduling
- Automatic progress note creation
- ▶ HL7 interfaces
- Care management
- ▶ Referral management
- ► Electronic claim submission
- Comprehensive reporting

## Highlights:

Nortec's Practice Management (PM) module is a complete front and back-office solution that offers customers scheduling, monitoring and insurance claim management. Combined with Nortec's EMR, our PM allows customers to streamline their practice's operations and improve insurance collections.



- Streamline work flow
- Reduce administrative costs
- ► Facilitate accessibility to patient's records
- Reduce billing rejections
- Increase revenue





# e-Prescription

#### Features:

- User-friendly prescription process
- Prescribe new medications
- ▶ Authorize & automate prescription refill requests
- Drug Formulary
- ► Clinical decision support
- ▶ Up-to-date database of available medications
- Database of prescribed historical medications
- ▶ Fully integrated with Nortec's EMR & practice management
- Connected to largest pharmaceutical network in the US

### Highlights:

Eliminate the need for paper-based prescription forms. With Nortec's e-Prescription solution, your prescriptions can be completed with just a few clicks of your mouse. Prescribe new medications or authorize refills from the industry's most widely used database, connected to the nation's largest pharmacy network, provided by Surescripts.

We aim to go beyond the standard prescription tasks by providing Drug Formulary and Clinical Decision Support. These features interact with our integrated EMR and practice management solutions to allow you to prescribe the medication preferred by the patient's health plan while also alerting you to any threatening drug-on-drug, drug-on-food or drug-allergy reactions.

Using Nortec's e-Prescription will reduce pharmacy follow up calls for legibility issues, refill requests and medication-related contraindications. This will free up your practice's time to focus on better patient care.



- Eliminate contraindications with drugs and allergies
- ▶ Improve patient safety
- Reduce medication errors
- Time saving
- Automate tedious tasks





# Patient

## **Portal**

#### Features:

- Secure web-based portal
- Schedule appointments
- Request prescription refill
- Pay bills online
- Communicate directly with physician
- Virtual office visit
- Check upcoming appointments and tests
- Complete pre-visit registration information
- Appointment reminders
- View current medications
- Send/receive medical forms and statements

## Highlights:

Your personalized, secure portal provides patients with 24/7 access to their health records, lab results and prescription information anywhere in the world. The portal is directly integrated with your practice's records, allowing patients to receive real-time and up-to-date information. With this, patients can view doctor availability and schedule appointments online, quickly update their demographic or insurance information, view and pay outstanding balances, or even request a refill for a prescription.

Empowering your patients with access to such information has shown to enhance the physician/patient relationship, reduce operational expenses and result in greater patient satisfaction.



- Easy accessibility any time, any where
- Enhance security
- Time savings
- Efficiencies through automation
- Reduce call volume
- Customize and branded portal
- ▶ Improve cash flow





# Electronic Billing

#### Features:

- Auto-Generate billing and financial data
- ► E/M driven clinical coding assistance
- Super bills and batches
- ▶ Fee schedule
- Electronic claims submission
- ► Electronic insurance verification
- Electronic reconciliation
- Patient statements
- Account receivables
- Integration with billing and insurance companies

## Highlights:

Nortec EHR is a fully integrated solution with comprehensive billing and revenue collection abilities. With EDI capabilities built into the Nortec EHR, practices can submit claims electronically to healthcare payers, print patient's invoices and statements, electronically reconcile payments received and verify patient insurance eligibility.

An extensive selection of Financial Management Reports (FMRs) provides the business managers with analytical data to better help them make critical practice decisions.

Combined, these powerful features result in increased cash flow, reduced administrative cost, reduced dependency on outside billing and business expertise and increased profitability.



- Increase profits
- Reduce administrative cost
- Reduce dependency on outside expertise
- Financial oversight and planning







# Document Management

#### Features:

- Manage clinical documents
- Manage external documents
- Custom document templates
- ▶ PDF publishing
- Manage images
- ► Manage X-rays and MRI reports

## Highlights:

Creating a paperless environment without compromising performance is a challenge in the evolving use of EHR in the healthcare industry. Critical documents such as patients charts, reports, X-rays and laboratory results collectively occupy a major amount of extremely expensive space within the medical practice.

Nortec offers a state-of-the-art Document Management solution which is integrated with our EHR suite of solutions. It provides a powerful but simple method of accessing vital documents in a digital format at one location. Nortec will help you create a paperless environment by transferring all your existing documents into a digital searchable format. All new patient records will be stored as real time data by using Nortec EHR.



- Eliminate document storage space
- Reduce administrative costs
- ► Easy access to the patients charts
- Quick information retrieval
- Easy information sharing
- Limited disruption to your practice during transition period





# About Nortec

Nortec Software is a leading healthcare information technology company providing a comprehensive, affordable and integrated Electronic Health Record (EHR) suite to primary care physicians and specialists seeking to enhance the delivery of patient care.

Nortec's premier offering, Nortec EHR v7.0, is ONC-ATCB 2011-2012 Certified as a complete EHR. It is also a CCHIT 2011 Certified Comprehensive Ambulatory EHR and recipient of a top 5 Star Usability Rating. The EHR suite includes integrated Practice Management and Scheduling, Electronic Medical Record (EMR), E-Prescribing, Eligibility Checking and Electronic Billing, Lab Integration, Patient Portal and other clinical and administrative modules designed to automate medical practice operations.

We are dedicated to providing the highest standard solutions to our clients to ensure they improve patient care and meet meaningful use guidelines as promulgated in the American Recovery and Reinvestment Act of 2009. That is why Nortec offers our users a 100% money back guarantee if they do not receive federal funding due to our software's failure to meet meaningful use criteria.

Nortec EHR 7.0 (Certified Date:9/30/2010; Unique CID: CC-1112-837410-1; Quality Measures Certified: NQF 0421, NQF 0013, NQF 0028, NQF 0041, NQF 0024, NQF 0038, NQF 0059, NQF 0064, and NQF 0061). This Complete EHR is 2011/2012 compliant and has been certified by, the Certification Commission for Health Information Technology (CCHIT), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments.

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